

LEONARD GANETSKY

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Job Objective: Senior Management Position in a Technology-Based Company

HIGHLIGHTS OF QUALIFICATIONS

- Over 15 years experience in senior management positions
- B.Sc. Electrical Engineering, member of A.P.E.G.M. & Fellow of Engineers Canada
- Proven track record of improving efficiency and establishing consistency through the development of operational procedures
- Experienced working with large company budgets and meeting financial goals
- Received numerous letters of commendation, glowing performance reviews, achievement awards and certificates of recognition

Hard Working

Dependable

Strong Sense of Duty

RELEVANT EXPERIENCE

Management Skills

- Reduced employee turnover and increased employee productivity by implementing open communications with staff
- Created an in-house prototype shop at Norsat International to build our engineering models in a more efficient manner, saving money and time
- Developed a repair tracking and parts inventory system which solved efficiency problems in the service department
- Organized a software release and test process which set a regular deadline for product releases, ensuring that customers obtained software on expected dates
- Designed and delivered an internal ISO auditors course at Lockheed Martin
- Developed and administered multi-million dollar budgets; always met budget goals

Leadership Skills

- Recruited and hired staff for numerous positions and succeeded in building successful manufacturing and a quality assurance teams
- Directed the activities of the quality assurance department ensuring, customer satisfaction with all products shipped
- Created company Quality Policy and numerous procedures at Lockheed Martin and Norsat International, many of which saved time, money or increased efficiency
- Demonstrated strong leadership and achieve all departmental goals and objectives four years in a row including on time delivery and expenses within budget
- Lead engineering and manufacturing teams to transition a portable satellite terminal from an engineering pilot run to a manufacturable product

Planning / Coordinating Skills

- Planned, coordinated, staffed and supervised the installation of complex computer and communication systems internationally
- Established and lead a team to achieved both ISO 9001 and ISO 14001 registration
- Arranged and coordinated the temporary relocation of 40 engineering personnel and all support equipment and staff during a facility expansion

Customer/Vendor Relations Skills

- Liaised with customer and supplier to win a multi-million dollar contract for Video King
- Traveled as a sales engineer to demonstrate company products in support of sales, winning many new business opportunities
- Presented numerous training sessions to educate and inform customers of our company capabilities and product functionality
- Acted as a customer support engineer for overseas customers, solving numerous problems
- Traveled internationally to meet with vendors and potential vendors to successfully negotiate supplier agreements

WORK HISTORY

Robertson College	Director Information Technology / Instructor	2009-now
Video King Gaming Systems	Director, Products	2004-2008
Norsat International	Director, Manufacturing and QA Director, Operations Senior Customer Support Engineer	1999-2003
Lockheed Martin Canada	Manager, Program Quality Senior Technical Buyer Coordinator, Resource Management Supervisor Engineering Resources Project Engineer Quality Engineer	1982-1999

EDUCATION / TRAINING

B.Sc. Electrical Engineering	University of Manitoba	1982
ISO Lead Assessor Certification	Stat-A-Matrix Institute	1994
ISO Internal Auditor	SGS International Certification Services	1997
Certified Toastmaster	Toastmasters International	1998
Software Database Development	Robertson College	2009

VOLUNTEER ACTIVITIES

- Trained and coached hundreds of participants in the Manitoba Dragon Boat Festival
- Past President, Non-Profit Cultural Performing Group
- Planned and lead several youth group trips to Canadian, US and international cities

INTERESTS

Cycling • Dragon Boating • Carpentry • Computers